

NSW ENERGY & ENVIRONMENTAL TECHNOLOGIES

Upcoming Events & Business Opportunities – *current at 1 November 09*

NSW Industry & Investment's Department of State and Regional Development is pleased to provide you with the following GreenTech business opportunities and information:

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- § Aust Institute of Energy Meeting 2 November
- § IP Australia Forum, 10 November
- § Physics in Industry Day, 19 November, CSIRO Lindfield
- § TiE Conference: Innovation & Funding for Success in 2010 & Beyond, 27 Nov
- § Asian Financial Forum, January 2010 Hong Kong
- § World Future Energy Summit, January 2010
- § Grants, Assistance, Business & Other Opportunities
 - Call for Expressions of Interest for Energy Efficiency Training projects - New funding opportunity
 - eTendering NSW: Provision of Energy Assessment Services for Dept of Environment, Climate Change & Water NSW
 - HKTDC 30% discount Offer for Asian Financial Forum
 - Online Learning: Marks & Spencer: Corporate Social Responsibility Opportunities & Threats
 - Energy Reform Program
 - NSW Green Small Business Training and Skills : Training Opportunities, Energy Efficiency & Environmental Management

UPCOMING EVENTS

- Nov 2 Australian Institute of Energy Sydney Branch AGM & Evening Presentation – Developing Coal Seam Methane – Challenges & Opportunities.** 5.30-7.30pm, MLC Centre L47 State & Regional Development and Tourism NSW. Industry presentation to examine the role of Coal Seam Gas in the Australian East Coast energy sector and, in turn, Eastern Star Gas' activities and outlook. **Registration:** Non-member: \$30 (including GST) AIE membership and full time students free For registration enquiries, contact Gwen Cant at syd@aie.org.au
- Nov 10 IP Forum - "Raising the awareness of intellectual property amongst the business community – can you help?"** 11am-2pm Sheraton Four Points, Sydney three expert speakers providing their perspectives on the topic: Peter Switzer is one of Australia's leading small business experts and commentators. In his usual entertaining and insightful way Peter will present on business needs in relation to IP awareness; Stuart Smith, IPTA's Public Relations Committee Convenor, will give the profession's perspective on the role they can play in raising business awareness of IP. Peter Willimott, Director of Marketing and Customer Engagement, IP Australia will speak on current and future initiatives in the public education and awareness field. This free forum includes lunch and the opportunity for you to network with attorneys, lawyers, industry representatives, local business and members of IP Australia's Executive. The event is free to attend but registration is essential as places are limited. To register RSVP by 30 October 2009 to customer.engagement@ipaustalia.gov.au
- Nov 19th Physics in Industry Day presented by the Australian Institute of Physics Hosted by CSIRO Lindfield, Sydney,** This year the focus is the contribution of physics to medicine and healthcare. Hear from NSW researchers describing their work, government talking about research priorities and business speaking about how they have successfully exploited research in the form of commercialised products and services. Speakers will be to provide their perspectives on this challenge, industry trends, new developments in the lab/clinic, as well as some local commercial successes. The event is held in Lindfield (Sydney) at the CSIRO laboratories, delegates will be able to select a tour of considerable CSIRO or NMI facilities. **View the program, register and find payment instructions** on the event website <http://physics-industry.com> [early bird rate applies until the end of October].

Nov 27 TiE Conference: Innovation & Funding for Success in 2010 & Beyond; Meet Top Leaders from India, US & Australia, Swissotel Sydney for Entrepreneurs, Business Leaders & Corp. Professionals..TiE Innovation Conference brings together major innovators & fund providers; 3 keynotes + 2 Workshops, including Buffet Lunch, Refreshments & final session followed by Networking Drinks (6pm-8pm), Call Murali 0414 892361 **\$95 for members; \$215 for Non Members** <http://www.sydney.tie.org>

2010

Jan 18-21 World Future Energy Summit - including Energy & Environment Exhibition Abu Dhabi UAE [Apply by 13 November 2009](#) This is an ideal chance to enhance your business and investment opportunities and make new contacts in the UAE's clean technology, water and environment sectors. Join the Australian National Pavilion as either an exhibitor or visitor. The Pavilion will be ideally situated between the energy and environment exhibitions, giving participants a cost effective channel to access audiences from all sectors. Exhibitors will also receive entry into the Summit valued at US \$2,724 as part of their participation package. For more information visit: www.austrade.gov.au/worldfutureenergy2010

January 20-21 Asian Financial Forum (AFF) will be held again in Hong Kong. AFF 2009 welcomed more than 1,100 delegates from 28 countries and regions, including nearly 300 from the Chinese mainland. Co-organised by the Hong Kong Special Administrative Region Government and the Hong Kong Trade Development Council, AFF 2010 will also examine China in the context of Asia's changing financial landscape. More details at <http://www.asianfinancialforum.com/> or for enquiries, please contact HKTDC at (02) 9261-8911 or email peter.bosevki@hktdc.org or sydney.office@hktdc.org

GRANTS, ASSISTANCE AND PROJECT OPPORTUNITIES

NEW funding opportunity: Call for Expressions of Interest for Energy Efficiency Training projects please visit www.environment.nsw.gov.au/sustainbus/greenskills/enefttraining.htm The Energy Efficiency Training Program is being developed by the NSW Department of Environment Climate Change and Water (DECCW) in partnership with the NSW Department of Education and Training (DET).

The program builds the skills and numbers of energy efficient tradespeople and professionals to support improved energy efficiency practices, products, services and business management in a low carbon economy. The program is part of the NSW Government's \$150 million [Energy Efficiency Strategy](#) which is helping NSW households, business and government save energy, and reduce greenhouse gas emissions.

The program:

- provides training subsidies for [Registered Training Organisations](#) to deliver accredited short courses in energy efficiency skills.
- supports development of energy efficiency education for delivery of the Higher Education sector (eg universities).
- develops energy efficiency education for the Vocational Education Training sector, targeting [professional development of educators and trainers](#).
- supports innovative [Industry Partnership projects](#) to facilitate greater uptake and effectiveness of energy efficiency training programs and courses for trades and professions in key industry sectors.
- undertakes research to support better planning and delivery of energy efficiency training.

Expressions of Interest sought for Industry Partnership projects

DECCW is seeking Expressions of Interest from individual businesses, groups of businesses, industry bodies and training providers to develop and deliver targeted training and measure benefits.

Expressions of Interest are invited by 5pm Monday 16 November 2009 for:

1. Company Demonstration projects from individual businesses or groups of businesses.
2. Course Development projects from partnerships between industry (groups of businesses and/or industry bodies), and training providers.



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The closing date to submit Expressions of Interest is 5pm Monday 16 November 2009. For more information: Contact Energy Efficiency Training Program Call: (02) 8837 6000
sustainbus@environment.nsw.gov.au

eTendering in NSW:

Provision of Energy Assessment Services for Dept of Environment, Climate Change & Water NSW

On Monday the tender to provide energy assessment services for the Department of Environment, Climate Change and Water's Low Income Household Refit Program was released. **The tender will close on 11 November 2009 at 9:30am.** For further information visit the NSW eTendering website at <https://tenders.nsw.gov.au/commerce/?event=public.rft.show&RFTUID=36AEA08E-F67B-CDCF-45F29F0D5742CC7C>

A tender briefing session for registered bidders was held on Tuesday 20th October 2009. Questions about the tender should be forwarded to Steve Diekman at the Department of Services, Technology and Administration (formerly Department of Commerce) on (02) 9372 7524.

HKTDC is offering **30% discount** on VIP Pass to attend the upcoming AFF 2010 (deadline to apply is End of Nov) Act Now and Enjoy a 30% Discount for the Asian Financial Forum (AFF) 2010

AFF 2009 welcomed more than 1,100 delegates from 28 countries and regions, including nearly 300 from the Chinese mainland. See the website for more details <http://www.asianfinancialforum.com/> Co-organised by the Hong Kong Special Administrative Region Government and the Hong Kong Trade Development Council, AFF 2010 will examine China in the context of Asia's changing financial landscape.

Areas of discussion will include: The regional and international effects arising from China's burgeoning domestic economy; Future implications of a convertible renminbi – and its potential impact on the world's financial order; How Dwindling Food, Energy and Natural Resources will impact Global Investors ; and Thinking Big – Opportunities Arising from China's Mega Infrastructure Programme. AFF 2010 will feature some of the world's most influential monetary minds and business leaders. *Join the Deal Source session, where companies can business match with potential collaborators for one on one private meetings on projects such as mergers and acquisitions, technology, infrastructure, education, healthcare, natural resources and green industries and more.*

For further information, please contact Mr. Peter Bosevski Marketing Manager Hong Kong Trade Development Council, Office: +61 2 9261-8911 or email: peter.bosevski@hktdc.org

Learning Going Global

Marks & Spencer: Corporate Social Responsibility Opportunities & Threats

NSW Department of Industry and Investment, International Markets and Trade division aims to help NSW companies to grow by tapping into the expertise and commercial opportunities available within the global economy.

The Department held the first in this series of round table industry events on Monday 17 August 2009, focusing on the opportunities and threats posed by corporate social responsibility (CSR).

NSW Department of Industry & Investment, International Markets and Trade division recorded the event to share the insights and key learnings with the NSW business community. All files available at <http://www.business.nsw.gov.au/export/roundtables.htm>

Energy Reform Program

Have you visited <http://www.treasury.nsw.gov.au/> yet to review the development-approved power generation sites for sale in NSW?



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Training Opportunities, Energy Efficiency & Environmental Management

NSW Green Small Business Training and Skills : Green Skills NSW - a capable workforce for a sustainable future https://www.det.nsw.edu.au/industryprograms/green_skills/greenskills.htm

Online Resources To support the above NSW Green training programs, the NSW Government has also developed two online resources - **the Green Business Guide** and **the Green Course Finder** to help businesses access training.

- § **The Green Business Guide** provides direct access to industry information about sustainable practice, environmental compliance and government support. It provides useful information about how a business can be more sustainable, tools such as a workplace 'carbon foot print' calculator and case studies of other small business who have already embraced the green agenda with success.
- § **The Green Course Finder** provides up-to-date information about green skills training available in NSW and is now also available on-line. As training organisations gear up for green training at all levels and in all industries, they will be adding their courses to this resource so that employers and learners can easily find what is being offered.

To access the Green Business Guide and Course Finder visit www.greenskills.nsw.gov.au or contact your local State Training Centre on 13 28 11. More information on Green Skills NSW https://www.det.nsw.edu.au/industryprograms/green_skills/greenskills.htm

For further information or assistance, please contact the *Energy and Enviro Investment & Industry Development Team*:

- § Paul Butler, Senior Manager Energy – paul.butler@business.nsw.gov.au
 - § Dean Storchenegger, Manager Renewable Energies – dean.storchenegger@business.nsw.gov.au
 - § Vikki Hine, Manager Energy Efficiency & Environmental Services – vikk.hine@business.nsw.gov.au
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